LSB Luxembourg School of Business

www.luxsb.lu

# Financial Industry Management

CONFIDENTLY NAVIGATE, INFLUENCE, AND INNOVATE WITHIN THE FINANCIAL ECOSYSTEM



AACSB Business Education Alliance Member

Erasmus+

# About **Luxembourg School of Business**

At the crossroads of Europe, the leading business school in Luxembourg is the reflection of the country itself: an innovative place welcoming people from all over the world, and working together for a better future.



- Luxembourg's only business school accredited by the Ministry of Research and Higher Education.
- Faculty affiliated with top-ranked institutions including MIT, Harvard Business School, ESADE, and Bocconi.
- Member of AACSB, the leading global business education network.
- Erasmus Accredited, the world’s most successful student exchange program.

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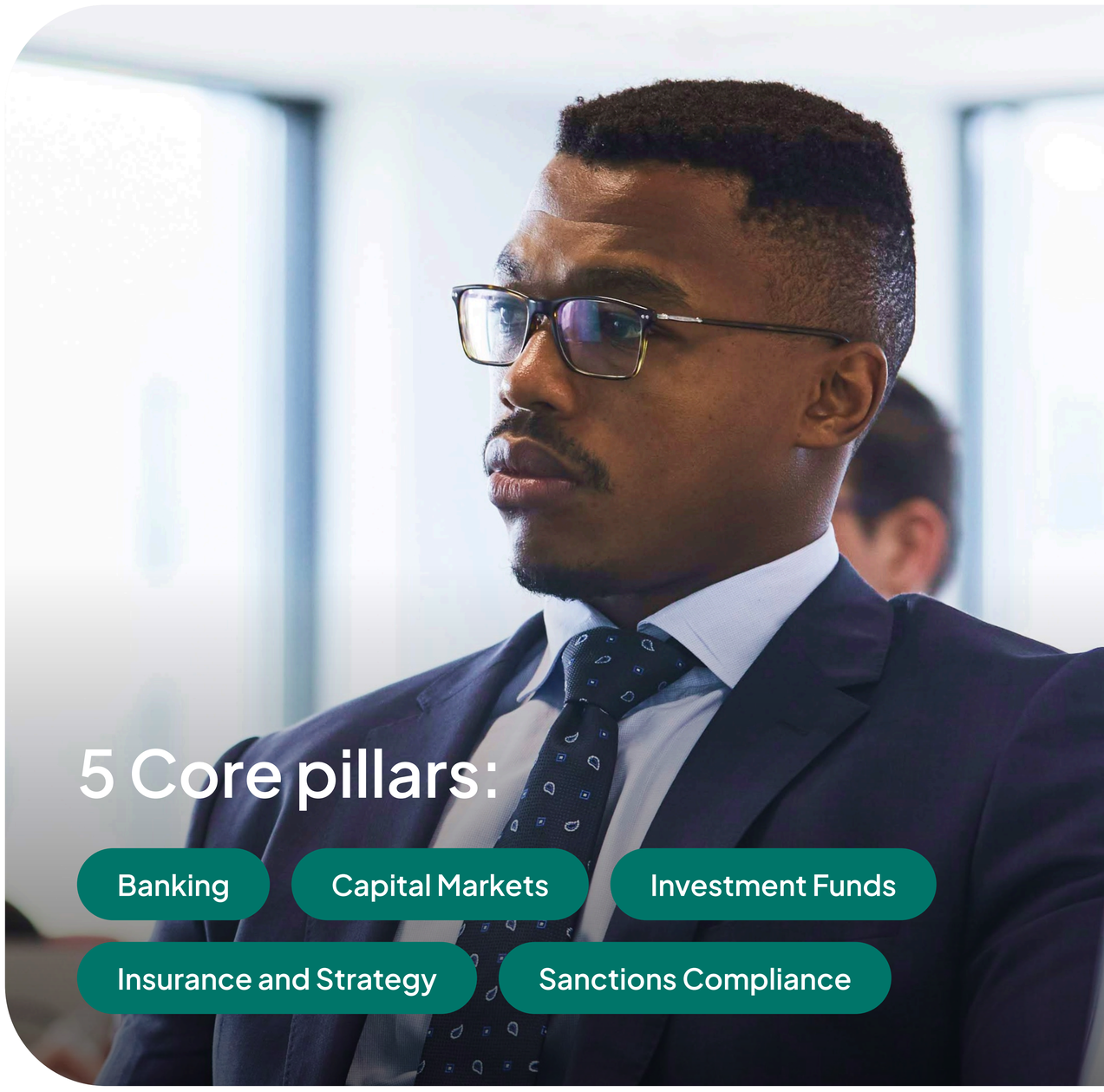
Erasmus+

# Financial Industry Management

The Financial Industry Management (FIM) at LSB is an elite, practice-driven training experience designed to empower professionals and institutions to truly understand how the financial industry works and thrive within it.

In a fast-evolving, tech-driven, and heavily regulated financial world, success requires more than technical know-how. It demands a strategic mindset, risk fluency, operational insight, and the ability to connect the dots across banking, funds, insurance, capital markets, and fintech.

**That's what FIM is designed to deliver.**
Whether you're looking to advance your own career or you're an organization aiming to upskill your teams, FIM equips participants with the tools to confidently navigate, influence, and innovate within the financial ecosystem.




## Duration & Format

Duration: 1 month (60 hours in total)

Hybrid Format:
- Online sessions: 2 modules - Banking, and Capital Markets.
- In-person sessions: 1 week in Luxembourg covering 3 modules - Investment Funds, Insurance, and Sanctions Compliance.

Agile-based Learning method

*Online sessions will be conducted via Zoom. Cameras must be kept on for better interaction with the professor.

## Designed for

Working Professionals

## Methodology

Real-World Challenges & Cases

> "Master the Reality of How Finance Works
>
> And Use It to Drive Your Career and Organization Forward"



# Is FIM Right for You?



### Finance professionals

seeking strategic growth and leadership readiness

### Consultants, analysts, and advisors

who need deeper industry fluency

### Career Changers & Returning Talent

transitioning into and advancing within financial services

### Ambitious individuals

seeking a globally minded financial certification and peer network

### Risk, legal, compliance, or tech professionals

moving toward broader financial roles



*Uzbekistan*

## Ulugbek

Senior Manager, Transformation and Digital Channels
JSCB Business Development Bank

The FIM program at LSB has contributed significantly to my personal and professional development. Since graduating, I've continued to build on the knowledge gained, and it has proven highly valuable in my day-to-day work—particularly in developing financial technologies focused on risk assessment and compliance decision-making. The banking and financial technology modules had the most direct impact on my role, offering insights and tools that were especially practical and relevant. Overall, the program has enhanced my confidence, improved how I collaborate across departments and fostered a mindset of continuous self-development.



*Germany*

## Sandra Heesch

ING – Relationship Manager

Without attending the FIM programm, I would never have deared to apply for a job in banking. Coming from a 25year corporate treasury background, FIM allowed me to change perspective which was personally enlighting and created a wide spectrum of job opportunities in the Financial Industry. Changing job from corporate treasury to banking is unusual and was worth the courage. It feels right to cover corporate clients at a bank knowing and understanding the needs of the clients.



# Flexible, Agile, Designed for You



## Learn

in short, focused sprints —
not long lectures

## Get

feedback and coaching from faculty and industry experts to ensure practical learning

## Complete

micro-tasks and experiential assignments leading to realistic outcomes




## Collaborate

in squads like real-world teams

## Hybrid Modules

Online learning flexibility + an immersive week in Luxembourg, a global financial hub in the heart of Europe



A non-degree, practice-based credential granted by LSB

Awarded after completing an intensive learning and applied outcomes

Signals your readiness to operate and lead in the real financial world

Recognized by employers across the financial ecosystem

Proof of continuous professional development

# FIM Curriculum



## Banking

- Retail, commercial, & private banking
- Products and services
  - *Credit*
  - *Lending*
  - *Deposit*
- Operations
- Credit and deposit accounts
- Banking alternatives
- Digital transformation and FinTech

## Investment Funds

- Asset management and servicing
- Funds structuring
- Types of funds
- Alternative investment funds
- Risk management

## Investment management & Capital Markets

- Capital markets
- Underwriting
  - *IPOs*
  - *M&A*
- Sales
- Trading
- Family offices



## Insurance

- Types of insurance
  - *Property & casualty*
  - *Life insurance*
  - *Annuities*
  - *Retirement*
- Insurance brokerage
- Insurance underwriting
- Finance and insurance
- Reinsurance

## Sanctions Compliance in the Financial Industry

- Global Sanctions Landscape & Legal Frameworks
- UN, EU & US Sanctions Regimes
- Asset Freezes & Sectoral Financial Restrictions
- Sanctions Circumvention, Enforcement & Penalties
- Russia Sanctions: Compliance & Financial-Institution Case Studies

# Take the Next Step in Your Career

## *Requirements:*

Have a
**Minimum 3 Years of professional experience**

Hold a
**University Degree or Equivalent**

Proficiency in
**English**

Motivation to
**Grow and lead**

## Application Process:

**Online application**

**Submit Documents**

**Application Review**
Interview may be requested, but is not mandatory

**Admission Decision in 2 weeks**

**Pay tuition fees**
Standard Fee: €3,000 + VAT
10% discount when paying the full tuition fee upfront

Standard Fee: €3,000 + VAT

## Scholarship Options:

- LSB Alumni & MBA Students
- Corporate Learning Partner Employee
- Group Enrollment

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# Let’s get in touch

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