LSB Luxembourg School of Business

www.luxsb.lu

Weekend MBA

Master of Business Administration



MASTER LEADERSHIP, ONE WEEKEND AT A TIME

AACSB Business Education Alliance Member

Erasmus+

About **Luxembourg School of Business**

At the crossroads of Europe, the leading business school in Luxembourg is the reflection of the country itself: an innovative place welcoming people from all over the world, and working together for a better future.



- Luxembourg's only business school accredited by the Ministry of Research and Higher Education.
- Faculty affiliated with top-ranked institutions including MIT, Harvard Business School, ESADE, and Bocconi.
- Member of AACSB, the leading global business education network.
- Erasmus Accredited, the world's most successful student exchange program.

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A word from the Dean



Welcome to Luxembourg School of Business – **a business school based in one of the world's major financial and business centers**. As the globalization and connectivity trends continue, the speed and amplitude of change constantly increase. State of the art knowledge thus has become and will stay a key success factor in the managerial selection process.

We, at Luxembourg School of Business, dedicate all our efforts **to provide an inspiring and multicultural learning environment to business leaders** from domestic and international companies operating in Luxembourg as well as across Europe and the world. **Our world-class international faculty includes experienced and proven business leaders from all parts of the world** who are looking forward to sharing their experience and to supporting you in finding your own way to stay on top of the competition. Whether it is through our Bachelor, Master, or other programs, helping ambitious professionals find the appropriate program to make and keep them fit for success is at the core of what we do.

Your success is our success. Tell us your ambitions and we will jointly work to make them happen.

Dr. Dino Dogan

Dean of Luxembourg School of Business

Reasons to Do the Weekend MBA

Accelerate your career

Develop key skills and knowledge to succeed in leadership roles upon completion of our program. Our Graduates are promoted to higher-level positions and have increased their salaries.

Develop your own leadership style

Our MBA candidates become thorough leaders, better communicators, and more confident decision makers through leadership courses, and personal development workshops.

Work & study at the same time

Our schedule allows our MBA candidates to continue working while studying to enable them to promptly apply the new knowledge on their jobs.

Access world-class education designed for busy professionals

The curriculum is focused on real-world business challenges specifically for busy industry leaders providing students with the skills and knowledge needed to achieve their career goals.

Expand your business network

Students will connect with other executives, managers, and business leaders. They will collaborate and share experiences with peers from diverse backgrounds, which can lead to valuable opportunities.

Make informed financial decisions

The electives in M&A and Restructuring, Private Equity, Risk Hedging & Investor Relations will allow students to better understand the financial world and its recent trends.

Acquire business knowledge

For those with a non-business background, the MBA offers a 360-degree view on general management allowing participants to pursue their career aspirations.

Apply the acquired knowledge on a real project

The program ends with an immersive consulting project providing students the opportunity to apply all their knowledge on a project for a real company.

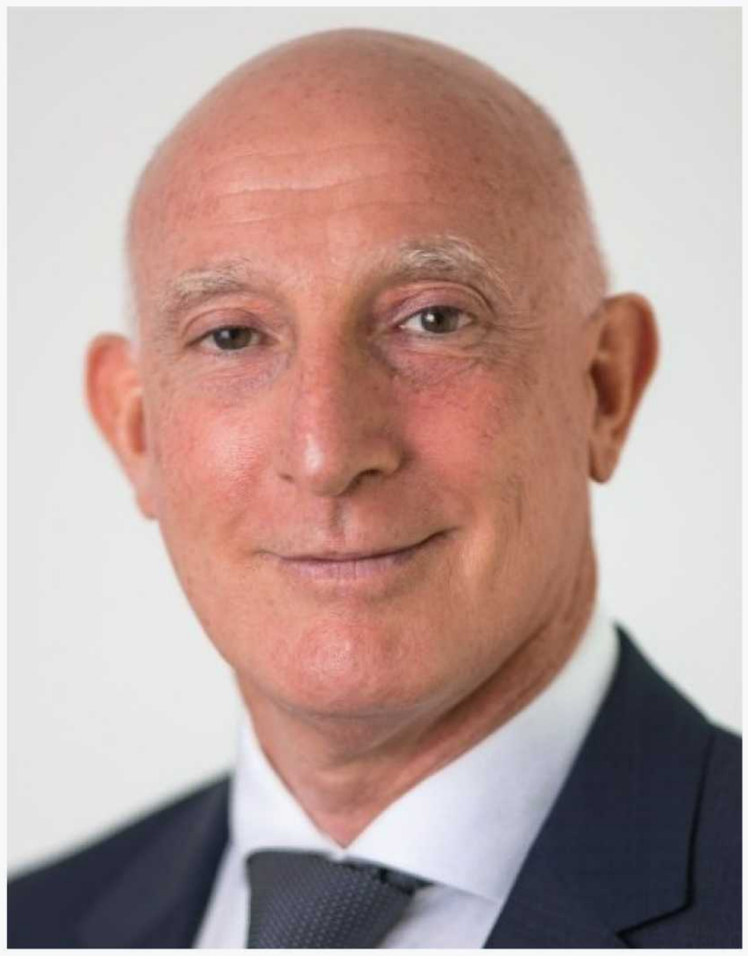
Learn from professors from top ranked schools

Our faculty consists of professors with industry experience in addition to their academic credentials from Top Business Schools around the world (Harvard, ESADE, IESE, Bocconi) while others are business practitioners.

Gain a more international business perspective

Each year LSB organizes a study trip abroad to Singapore, Dubai, or New York, among others, allowing students to discover new businesses and cultures.

Words from the Academic Director



Stephen Rosenbaum PhD

Professor, LSB
MBA Academic Director

The LSB Weekend MBA program is designed for career-minded professionals seeking to develop the future leadership skills necessary to create more business value and societal impact in a global context.

Our MBA students come from a variety of positions in organizations operating in multiple sectors in Luxembourg and beyond. The classroom is truly global, and students benefit immensely from deep interactions, exposure to diverse perspectives, and the advantages afforded by strong networks with like-minded peers. MBA classes take place at weekends (twice a month during the semester), allowing students to complete their MBA in two years, with minimal disruption to busy careers.

The program is delivered by world-renowned faculty, who integrate cutting-edge knowledge and innovative teaching practices into exciting and relevant courses designed to equip students with the skills needed to be at the forefront of competing in a globalized, technological, and ESG-focused world.

We look very much forward to welcoming you to LSB's Weekend MBA program, and to being a part of your leadership journey.

The Weekend MBA

Duration
24 months

24–month-long program, divided into 6 modules.

Language
English

The program is entirely taught in English.

Format
Two weekends per month*

Classes take place twice a month (Friday 6pm - 9pm and Saturday 9am - 5pm)

Intake
March & September

Seats are limited apply now to secure your spot.

Pre-courses will take place before the start to support students with the onboarding to the program.

1ST YEAR	MODULE 1 (10 ECTS)	Corporate Strategy (3 ECTS)	People & Organizations (3 ECTS)	Performance Measurement (3 ECTS)	Leadership (1 ECTS)
	MODULE 2 (10 ECTS)	Operations & Supply Chain (3 ECTS)	Marketing (3 ECTS)	Macroeconomics & Financial Markets (3 ECTS)	Leadership (1 ECTS)
	MODULE 3 (10 ECTS)	Negotiation (3 ECTS)	Data Analysis & Decision Making (3 ECTS)	Corporate Finance (3 ECTS)	Leadership (1 ECTS)
2ND YEAR	MODULE 4 (10 ECTS)	Business Law (3 ECTS)	Digital Strategy (3 ECTS)	Behavioral Finance (3 ECTS)	Leadership (1 ECTS)
	MODULE 5 (10 ECTS)	Entrepreneurship (3 ECTS)	Customer Strategy in the Digital Age* (3 ECTS)	Cross Functional Management (3 ECTS)	Leadership (1 ECTS)
	MODULE 6 (10 ECTS)	Consulting Project (6 ECTS)	Innovation Management* (3 ECTS)		Leadership (1 ECTS)

**In some few occasions it is possible to have 3 weekends of class in a month*

***FINANCE ELECTIVES:** They are optional and take place in the middle or end of the program depending on the intake. Two courses will be waived to allow you to follow this path. A minimum of participants is required to open these electives.*

Finance Electives

The Weekend MBA program allows you to gain a deeper understanding of finance with electives in M&A and Restructuring, Private Equity, Venture Capital and Risk Management.

(1.5 ECTS)

M&A and Restructuring

This course explains how to **translate Corporate Strategy into M&A strategy** and how to identify targets for value propositions and synergies including the basics of M&A, target search, transaction process, and **valuation techniques** as well as the **evaluation of factors for success** and failures in the M&A business.

(1.5 ECTS)

Private Equity and Venture Capital

This course is focused on the **analysis of the private equity and venture capital industry** from the perspective of financial intermediaries dedicated to **scouting, advisory, arranging, and financing activities**.

Students will understand the risks and rewards for a private equity investor, and learn how to assess a good investment.

(1.5 ECTS)

Risk Hedging

Learn the importance of **liquidity & treasury management** in the context of a corporation through **fundamentals of derivatives instruments**.

The course illustrates how the **use and planning of derivatives** serve as a lever in corporate risk management.

Understand the valuation techniques of basic derivative contracts by adopting a practical approach thanks to real-world case studies.

(1.5 ECTS)

Investor Relations

This course will help students to **learn how to effectively optimize the time and resources** spent engaging and **retaining investors.**

Understand the rules governing price-sensitive disclosure and learn how to **utilize shareholder value**-enhancing strategies, metrics, and messaging.



Weekend MBA

Don’t put your projects on hold

Our format allows participants to have a balanced lifestyle, between personal and professional projects, family, and studies.

FAMILY

10% of our students started a family during the MBA

CAREER

45% of our students changed jobs during the MBA

RESPONSIBILITY

15% of our students have a leading Executive position

LIVING ABROAD

10% of our students live abroad and study in Luxembourg

ENTREPRENEUR

10% of our students launched their business while studying

WORKING ABROAD

20% of our students work abroad and study in Luxembourg



Students Profile

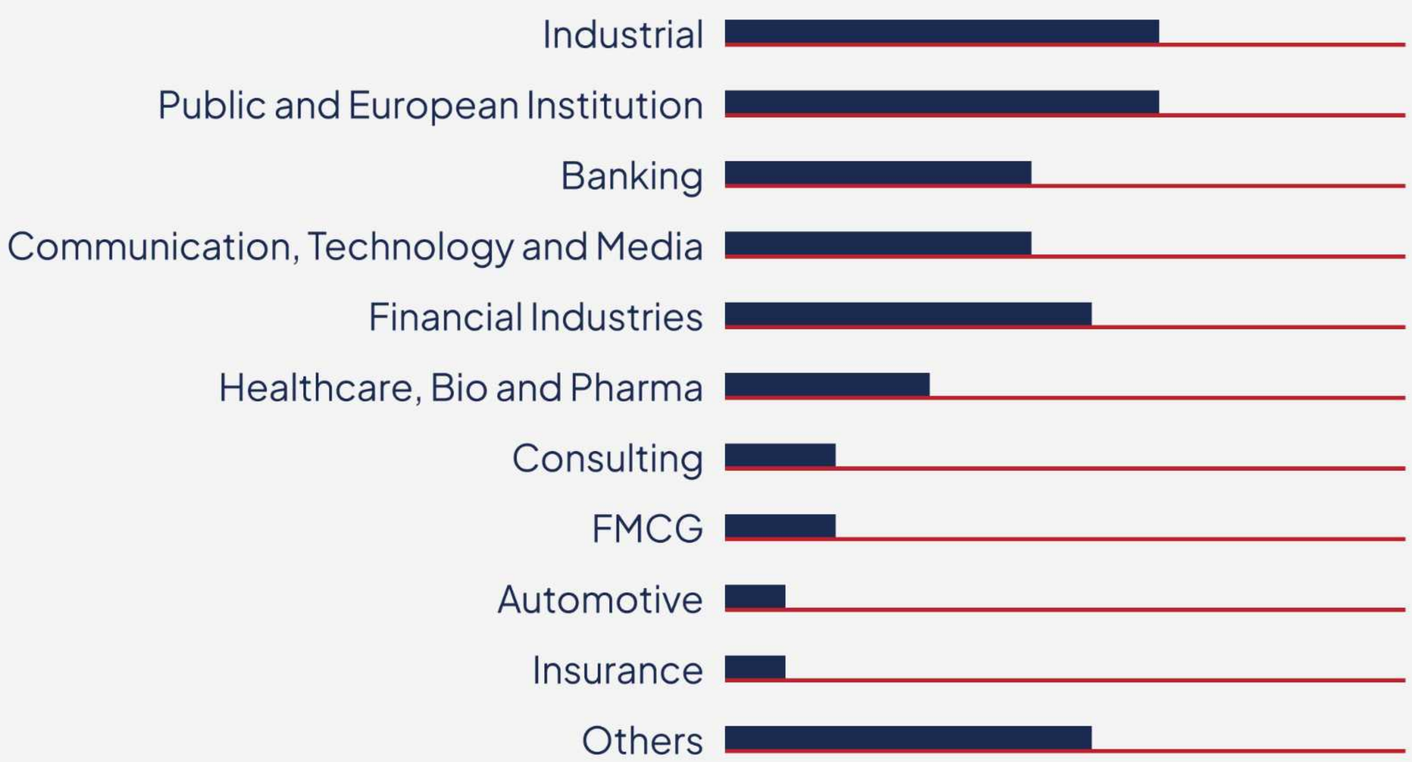
AVERAGE EXPERIENCE
11
years

INTERNATIONAL
39
nationalities

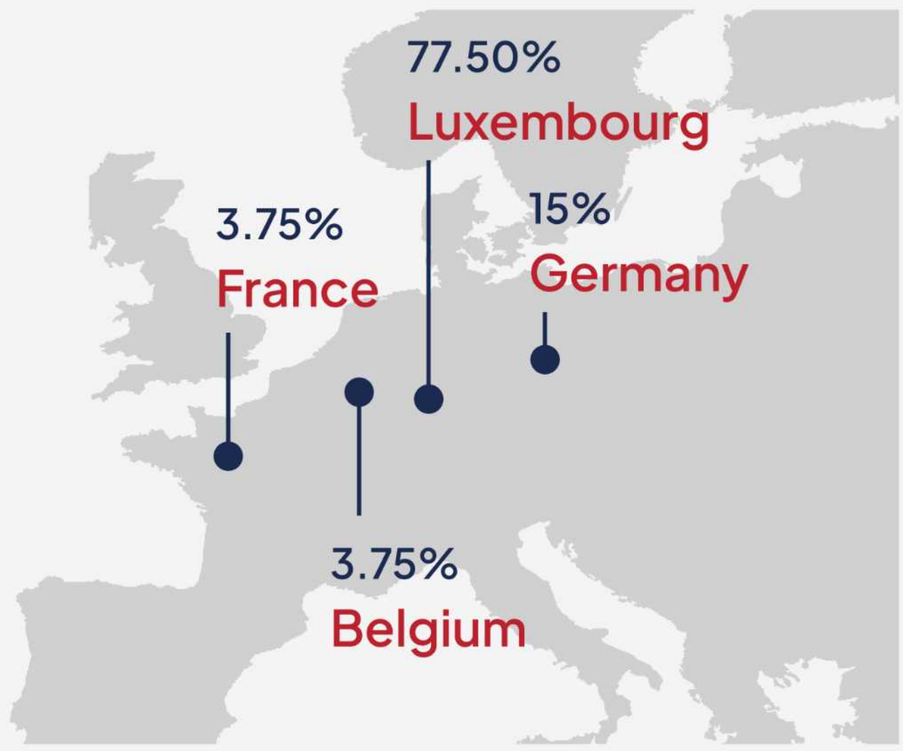
AVERAGE AGE
39
years old

GENDER BALANCE
44%
of women

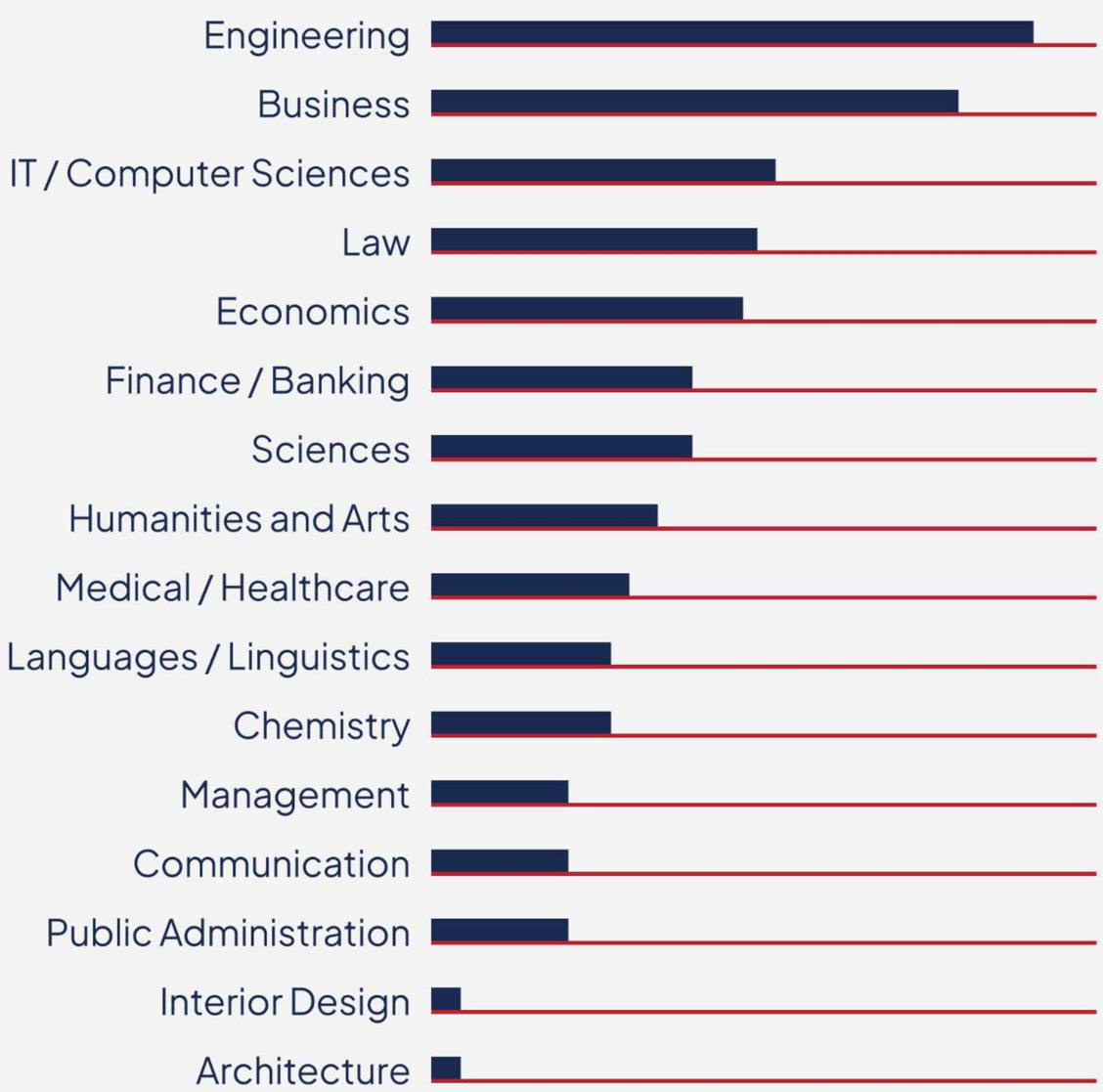
Sector



Where our students live?



Education



Some companies where our students work

amazon
GOODYEAR
Deloitte.
DUPONT
European Investment Bank
J.P.Morgan
BGL BNP PARIBAS
HUAWEI
KPMG
Luxair
NATO OTAN
vodafone

MBA Stories



The highlight of the program was the quality of the faculty. We were extremely fortunate to have faculty from all over the world, from some of the best business schools to come and teach us the fine art and craft of business strategy.

Kanwar Bharat Singh – Goodyear – Class of 2020



The impact was already visible during the studies. The beauty of the Weekend MBA is that you can already implement things directly after the class on Monday at the office while keeping developing your career.

Ilia Ostretsov – FANUC – Class of 2020



When you come from a very technical background, an MBA gives you an opportunity to move to different roles within the organization or aim for a management position. During the MBA, I also had a chance to develop skills allowing me to have more influence and power in negotiations.

Stefania Agnello – Amazon – Class of 2021



The MBA brought me a lot of self-discovery. I got inspired by the skills of other people, and by the end of the program, we were so confident to speak in public, to pitch an idea… It was amazing to see how much people evolved.
It changed the way I think, I learned to manage my emotions better.

Natalia Dicusara – Maples Group – Class of 2022



After completing my MBA at Luxembourg School of Business, I've adopted the belief that success is intertwined with continual learning. I approach challenges step by step, welcoming failure as a chance for personal and professional growth.

Thierry Zoller – J.P. Morgan – Class of 2023

Career Center Support

Luxembourg School of Business career center, works closely with students and businesses. We provide a **variety of services** to **support students** throughout their study program and beyond. Our career center maintains **close relationships with companies** both in **Luxembourg** as well as **internationally**. It provides comprehensive support and guidance to students and graduates in their **career development**:

- Access career support through **personal consultations** during and after your studies.
- Discuss your personal **career plans, get feedback** on your **applications** and clarify any open questions.
- **One-to-one meetings** are planned to understand each individual situation and to prepare a **well-suited plan to achieve your career goals**.
- Receive expert **coaching** on professional **applications**, job **interviews, career planning, CV, cover letter** reviews, preparation for **salary negotiations**, networking and more.

When you graduate from Luxembourg School of Business, you leave with a unique set of tools, skills and approaches. And we're here to help you put them to the best possible use. So if you're looking for the next career move, we're here to help you find it!



World-Class Faculty

Our professors are academics and business leaders: some of them are executives from multinational organizations while others are affiliated with institutions such as the University of Michigan, Cornell University, Duke University, ESADE and more. In close contact with the business world, **our international faculty stands for cultural and intellectual diversity.**



Jan Muhlfeit

Ret. Chairman Europe of Microsoft Corporation

In his last role (2007–2014), Jan Muhlfeit was the Chairman Europe, Microsoft Corporation. Jan also coaches top executives, Olympic games winners, artists from different countries and continents and he works closely in the coaching and mentoring field with INSEAD, Cambridge, Gallup, Imperial College McLean Hospital, and Harvard Medical School Affiliate.



Giulia Negri

SDA Bocconi School of Management

Dr. Giulia Negri is Fellow of the Corporate Finance at SDA Bocconi School of Management and Fellow at BAFFI Carefin (a Finance Research Unit) at Bocconi University. She has been working on national and international research projects, among others, with JP Morgan Private Banking, PwC, Parmalat, Assiteca, IBM and Prysmian. She is member of the Executive MBA Faculty at SDA Bocconi where she teaches Corporate Finance. She is Associate Professor of Finance.



Dr. Ariel Shwayder

Research Fellow & Lecturer at the University of Michigan

Ariel Shwayder is a Lecturer of Business Economics and Public Policy at the Ross School of Business, University of Michigan. At LSB, Ari teaches Macroeconomics. He received a B.A. in mathematics with honors from Harvard University, and a Ph.D. in economics from Northwestern University. His research has focused on macroeconomics and finance, particularly on commodities pricing as well as the links between commodity prices and household expectations.
Before academia, Ari worked at McKinsey as a management consultant, advising clients in insurance, banking, and government. He also served as an economic advisor to the US Senate Health, Education, Labor, and Pensions committee.



Dan McCray

Cornell University

Dan McCray is a lecturer at Cornell University. He is an expert in workplace negotiation, mediation, and arbitration. As Practice Leader and Director of the Labor Relations Programs, Dan is responsible for developing and teaching professional education programs in negotiations, conflict resolution, and collective bargaining for professionals working for unions and employers in the United States, Europe, and Latin America.

Highlights

Leadership focus*

Over the course of the program, **students engage in a leadership journey**, which with an on-going cycle of practice and reflection, **allows them to nurture their own leadership styles**.

Leadership activity with the Luxembourg Army*

Under the **supervision of the army** staff, students may complete a **two-day workshop** in order to improve their **team leadership skills** in a **challenging environment**.

Regatta race competition*

As part of the leadership journey, MBA students participate in a regatta race at the Belgian or Dutch Coast. Throughout this experience, our participants learn **how to communicate a clear vision and work as a team under the pressure** of a sailing competition in a completely **unknown** and **challenging environment.**

**The Leadership activities mentioned here can be replaced by other outdoor workshops*





"During the workshop with the Army of Luxembourg, we are exposed to different situations. They drive us to work as a team and to find different ways to face the challenges."

Vivian Schramm
Sales & Operations Planning Process Director, Guardian Industries

Highlights

Consulting project

The Weekend MBA program ends with an immersive consulting project where students must diagnose and solve existing issues of a company in Luxembourg.

Mentorship program

The mentorship program is a unique opportunity for new participants to be onboarded by current MBA students. The new students will receive guidance in order to make the transition smoother and get advice on best practices to follow the MBA program. This is also a great opportunity to start expanding students´ network and making new connections outside their cohort!

International study trips

Past and upcoming trips include **Singapore, Dubai and New York** among others.



Partner companies involved in the consulting project

FANUC

B medical systems

GOMSPACE

LOSCH LUXEMBOURG

luxcaddy

Alumni

MBA alumni career progression

75%
had a career progression*

30%
average increase of the salary

**Career progression: received a promotion, switched company, switched industry or received a salary increase during the program*

> LSB brought some of the finest brains in the field of management and we all gained immensely from their wise counsel and experience.
> But what we have learned in those classrooms were not just lessons in management. They were powerful life lessons that we will take with us forever. All the interactions we had in the classroom, during those lively coffee breaks and the group working sessions, have been priceless.
>
> **Kanwar**
> Technology Manager - Algorithms at Goodyear

Some companies where our alumni work

amazon
ArcelorMittal
clearstream | DEUTSCHE BÖRSE GROUP
CREDIT SUISSE
creos
FANUC
Foyer
GOODYEAR
FERRERO
J.P.Morgan
Luxair
Post Luxembourg
NATO OTAN
vodafone
SES your satellite company
European Investment Bank
lux airport
pwc
KPMG
TOYOTA

Admissions

Admissions requirements

A bachelor's degree or equivalent: applicants with degrees in all disciplines are welcome

Fluency in English: worked or studied in an English speaking environment for at least two years or TOEFL or IELTS

A minimum of two years of work experience

Admissions Process

1 Online Application

Fill out the online application form on our website.

Upload supporting documentation:
- Updated CV
- Letter of motivation
- Letter of recommendation
- Copy of your bachelor and/or master degree and/or grades
- Proof of English proficiency

Pay the application fee of EUR 100.

2 Essay

Candidates will be asked to write a short essay on a specific topic (e.g. a quote from a famous person).

3 Interviews

Pre-selected candidates will be invited for **two rounds** of interviews at the Luxembourg School of Business.

4 Decision

The Admissions Committee makes the final decision. Candidates will be informed of the outcomes by email and a formal letter.

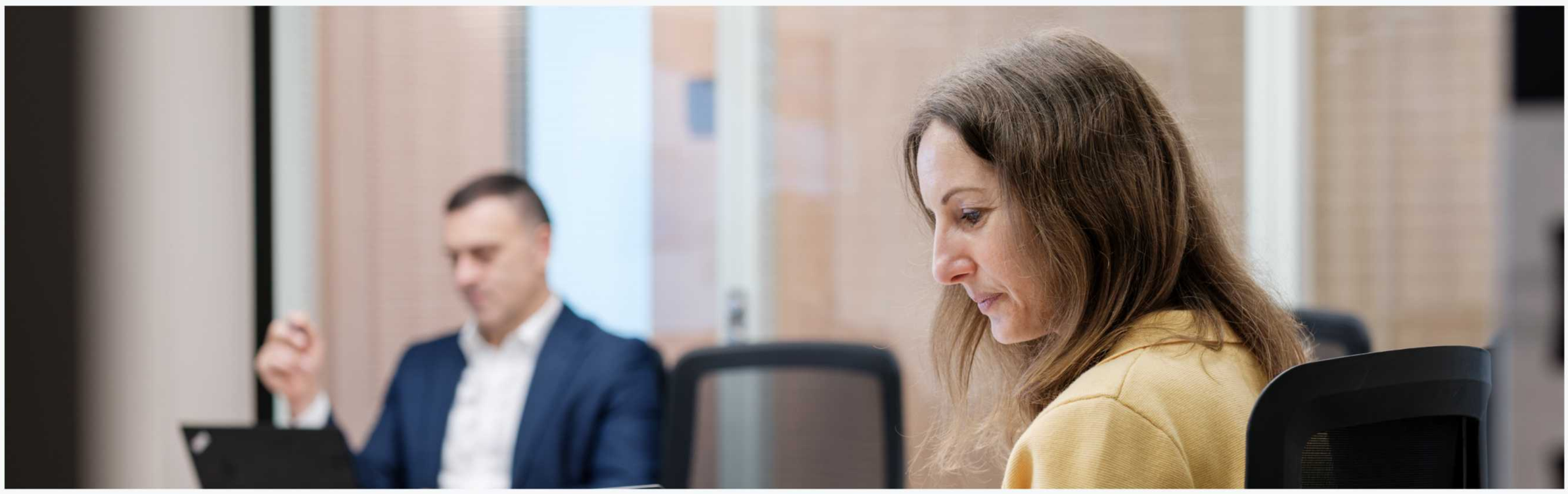
Tuition and Financing

Tuition fees*

37.000 EUR

**price does not include study trips.*

- Unlimited access to all Executive Education programs
- Full access to all leadership workshops
- All course materials
- Breakfast baskets, coffee, and snacks
- Discounts available



Financing and Scholarships

1 Company sponsorships

30% of LSB students got their MBA paid by their company. These decisions are made on a case-by-case basis and we have seen many students gain employer support for their MBA by presenting a strong case.

2 Self financing: bank and government loan

Private loans are provided by many banks. Furthermore the government also grants student loans at low interest rates. We advise candidates to visit **www.mengstudien.lu** for more information.

3 100% Tax deductible

Our MBA Program is 100% tax deductible in Luxembourg with your annual tax declaration.

4 Scholarships

From LSB

- **The Entrepreneur Scholarship** targets candidates who have started their own company and are currently running it. The aim is to support participants who would like to gain relevant and practice-oriented knowledge and skills to lead their venture to success.

- **Merit Based Scholarship**

The criteria for the LSB Merit-Based Scholarship are excellent academic track record, the strength of application and social criteria.

- **mengstudien.lu**

Mengstudien can grant basic and social criteria scholarships. We advise candidates to visit mengstudien.lu

Benefits and discounts:

- Candidates who get enrolled before the first deadline access a **5% discount**
- Candidates who pay the full tuition in one installment receive a **10% discount**

Network and Benefits

Benefit of our Executive Education without additional fees

As an MBA Student at LSB you have **full access** to all of our valuable **Executive Education programs** across the **two years** without any additional fees. This will enable you to access complementary courses from your MBA curriculum, stay engaged and ahead of current trends in business, and **expand your network** by **making new connections.**

Obtain two degrees at the same time with our double degree program*

The Weekend MBA offers the opportunity to obtain two Master's degrees in the same time with our AACSB accredited partner: Boston University. With the double degree program, you can customize your master degree program according to your professional projects:

- Project Management
- Risk Management
- Global Marketing Management
- Business Analytics
- Financial Management
- Supply Chain Management

Access to guest lectures and CEO talks

Participate in conferences at Luxembourg School of Business held by CEOs or top leaders, receive business insights, get inspired and network with experienced professionals in Luxembourg. Previous editions of the CEO Talks include:

- Xavier Bettel (Minister for Foreign Affairs)
- Yuriko Backes (Minister of Defence)
- Gilles Roth (Minister of Finance)
- Francesca Prym Gigli (CEO of UBS)
- Michael Burch (CEO of ING Luxembourg)
- Kolinda Grabar (former President of Croatia)
- Frank Rückbrodt (CEO of Deutsche Bank Luxembourg)

Grow your network

Cultivate close relationships with our network of students and alumni who are managers and executives. Share career related information and extend your personal and professional connections through:

- **Events on campus and off-site**
- **Networking conferences and events**
- **Company visits**
- **CEO talks**
- **Alumni yearly events**



** The double degree with Boston University is not included in the tuition fee.*

Our Campus in the Heart of the City

Welcome home!

The campuses of the Luxembourg School of Business are situated in the heart of the city center and the dynamic Cloche d'Or district.

River Park Campus

Just steps away from a beautiful park, our River Park Campus in the city center features spacious classrooms with the latest tech, a library, and a student area for hanging out with fellow students and carry out group projects.

Cloche d'Or Campus

The Cloche d'Or campus is equipped with state-of-the-art classrooms, a lecture hall with a seating capacity of 140, a canteen, and a lively Barista Corner to fuel students studies.

Both campuses offer free parking, excellent access to public transportation, including buses and tramways, and are fully accessible to individuals with disabilities.



LSB Luxembourg School of Business

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